

Strategic Investors

DAWN AFRICA CAPITAL

Advisory Services — Africa Market Entry & Investment

One-Pager Service Overview

7

SERVICES

4

CLIENT TYPES

7

FOCUS AREAS

54

MARKETS

WHO WE SERVE

- Industrial companies
- Trading companies
- Service companies
- Strategically oriented private equity funds

OUR SERVICES

- 1 Search for investment projects**
Pre-screening investment projects matching your strategic priorities and risk appetite.
- 2 Screening of investment projects**
Due diligence evaluating feasibility, regulatory landscape, and competitive positioning.
- 3 Search for and negotiation with co-investors**
Extensive network for co-investor identification and negotiation.
- 4 Project management**
Project management overseeing timelines, milestones, and stakeholder coordination.
- 5 Moderation of negotiations**
Complex multi-party negotiations with cultural sensitivity.
- 6 Multi stakeholder dialogue**
Multi-stakeholder dialogue frameworks for sustainable outcomes.
- 7 Cross-cultural trainings and workshops**
Cross-cultural training for effective collaboration in African environments.